



<https://www.connect-energy.com/job/sales-manager/>

Sales Manager

Description

- Develop new accounts and increase market share in Marine, Offshore and Oil & Gas industries;
- Manage and build relationship with new prospects and existing customers;
- Perform sales forecasting, contract negotiations and prepare quotations to customers;
- Develop and execute strategic sales plans to support company goals and achieve sales performance target;
- Work closely with the technical and service teams to ensure efficiency in the sale and delivery of products/solutions.

Qualifications

- Diploma / Degree in Engineering/Business or equivalent .
- 5 to 8 years relevant working experience .
- Good network and customer contacts in marine/offshore markets locally and overseas, especially with shipowners and shipyards.
- Possess business acumen, creativity and ethics in closing deals .
- Good communication & presentation skills .
- Strong analytical problem-solving skills
- Ability to interact effectively and partner with internal and external parties

Hiring organization

Connect Energy

Employment Type

Permanent

Job Location

Remote work from: Singapore

Date posted

November 4, 2019